

Message Text

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PAGE 01 STATE 242767

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DRAFTED BY:COMM/BEWT:LWBOWDEN/RHMEYER

APPROVED BY:EB/OCA/REP:BEBYRON

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

C O N F I D E N T I A L STATE 242767

E.O. 11652: GDS

TAGS: ESTC, EAIR, UR, US

SUBJECT: SPERRY-UNIVAC NEGOTIATIONS ON SOVIET ATC CONTRACT

REF: MOSCOW 16408

1. DEPARTMENT OF COMMERCE ADVISES THAT UNIVAC APPLICATION FOR ATC SYSTEM WAS RECEIVED APPROXIMATELY TWO WEEKS AGO IN OFFICE OF EXPORT ADMINISTRATION. APPLICATION IS BEING PROCESSED IN MOST EXPEDITIOUS MANNER POSSIBLE WITH TARGET DATE OF MID-NOVEMBER FOR DETERMINATION OF USG POSITION. NEED TO CONSULT COCOM SUBSEQUENTLY WILL DEFER FINAL ACTION UNTIL MID-DECEMBER.

2. USG ADVISORY OPINION ISSUED IN JANUARY 1974 INDICATED ARTS III APPROVAL PROSPECTS BEST IF: (A) HARDWARE, INCORPORATING ESSENTIAL FAA NORMAL OPERATING SOFTWARE, IS TO BE PROVIDED AS A TURNKEY SYSTEM, (B) ONLY ENOUGH TRAINING TO PROVIDE FOR ADEQUATE OPERATION AND MAINTENANCE OF THE SYSTEM IS TO BE SUPPLIED, AND (C) NO INFORMATION IS TO BE PROVIDED THAT WOULD ASSIST THE USSR IN DEVELOPING SOFTWARE FOR NEW SYSTEMS, ESPECIALLY FOR COMPLEX INTERCONNECTING SYSTEMS, OR THAT MIGHT DIVULGE HIGHLY STRATEGIC TECHNIQUES OF SYSTEMS MANAGEMENT. ANY EXTENSIONS TO THE SYSTEM EXPORTED WOULD HAVE TO BE APPROVED ON A CASE-BY-CASE BASIS BY THE USG.

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PAGE 02 STATE 242767

3. EMBASSY MAY, AT ITS DISCRETION, INFORM RELEVANT SOVIET OFFICIALS AND LOCAL UNIVAC PERSONNEL THAT NO DEFINITIVE COMMITMENT CAN BE MADE UNTIL APPLICATION HAS BEEN THOROUGHLY REVIEWED BY ALL INTERESTED USG AGENCIES. IF UNIVAC PROPOSAL IS FOUND TO CONFORM TO BOUNDS OF ADVISORY OPINION, PROSPECTS FOR GRANTING EXPORT LICENSES IN THIS CASE APPEAR FAVORABLE. INGERSOLL

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